

PAN-LEP Projects within Scope

Category	Sub Category	Eligible	WHY keep? How will this: 1 create new jobs?; 2 New to market product?; 3 New to firm product?				Out of scope				
				1	2	3					
Innovation	Patents and intellectual property (Note:	Patent search activities	confirming freedom to operate		x	x	Any other intellectual property fees Patent filing Application fees Renewal costs Legal mediation				
		IPR search and interpretation	confirming freedom to operate		x	x					
		Consultancy to support licensing and franchising			x	x					
	Design	Consultancy to improve product design				x	x	Company branding Off the shelf tooling (e.g. drills) Client purchased material Legal mediation Renewal of certification Development of pure stand-alone software			
		Design for manufacture and assembly				x	x				
		Product development consultancy					x				
		Rapid prototyping to support advanced				x	x				
		Material selection					x		x		
		Ideas generation					x		x		
		Design for manufacture (DFMA)					x		x		
		New product introduction process					x		x		
		Design specification development					x		x		
		Subcontract cad design and drafting				x					
		Tooling-- bespoke /product specific					x		x		
		Testing to market requirements					x				
Finite Element Analysis , Robotics / Automation,					x						
External prototype services					x						
Training	In company bespoke training on an advanced manufacturing process, technology , skills development for ICT – e.g. CAD training	improves capability and capacity, including leadership				x	Supporting open training courses NVQ courses Cost of apprenticeships Standard ICT skills (eg PowerPoint, Excel, Word) Anything that is a statutory requirement				
Systems	Quality and Standards	ISO 9001; 14001; BRC, SALSA . Industry Specific Supply Chain Programmes such as SC21 , TS16949, etc	migration from old to new			x					
	Finance	Establishing financial metrics, controls and systems	expect to be part of bundle			x		Selling your business Preparing annual accounts Statutory financial requirements Tax and VAT			
		Measuring and analysing costs of manufacture	expect to be part of bundle			x					
		Acquisition of additional UK based business	only if relocating into area and benefit is seen in that area			x					
		Consultancy to develop business plans with financial modelling				x					
	Systems	ERP/MRP, Cad Cam					x				
		Simulation					x	x	x		
		Generating Process specifications									
		Bespoke development of software integration					x				
	Sales and Marketing	Business strategy to improve sales and commercial performance					x	x	x	Generation / printing of marketing and selling collateral, Lead generation, logos and branding Identifying selling agents (UK and overseas) All Website development including e-commerce websites Advertising - Public relations Export (Overseas costs covered by UKTI) Grant applications and submission	
Supporting the identification of new sales channels						x					
Market opportunity reports for new and existing products						x	x	x			
Market and product Diversification strategies						x	x	x			
E-business strategy						x					
Improving Operations	Efficiency	Value Stream Mapping and Process Mapping	all these must show outcomes in timeline and are real and tangible, do they fit in company training (bespoke), will these be second priority?				x		Anything relating to salary substitution (sub contract activity)		
		Waste Reduction					x				
		5S and Visual Management						x			
		Six Sigma and Quality Improvement						x			
		Team Building						x			
		Improving Layouts, Space Utilisation and Cellular						x		x	
		Measures and Key Performance Indicators						x			
		Overall Equipment Effectiveness (OEE) and Single Minute						x		x	x
		Reducing Work in Progress (WIP) and Stock								x	
		Delivery Improvement								x	
Total Productive Maintenance (TPM)						x					